| Module Code: | BUS7B14 |
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## Module Title: $\quad$ Entrepreneurial Thinking



| Cost <br> Centre(s): | GABP | JACS3 code: | N100 |
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| HECOS code: | 101221 |  |  |


| Faculty | Faculty of Social \& Life Sciences <br> North Wales Business School | Module <br> Leader: | Dr Ben Binsardi |
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| Scheduled learning and teaching hours | 15 hrs |
| :--- | ---: |
| Guided independent study | 135 hrs |
| Placement | 0 hrs |
| Module duration (total hours) | 150 hrs |


| Programme(s) in which to be offered (not including exit awards) | Core | Option |
| :--- | :--- | :--- |
| MBA Entrepreneurship | $\checkmark$ | $\square$ |

## Pre-requisites

None

## Office use only

Initial approval: 30/01/2020
With effect from: 01/09/2020
Date and details of revision:

Version no: 1
Version no:

## Module Aims

This module aims to build an understanding of entrepreneurship and how individuals in all types and size of organisation can use entrepreneurial practices to solve problems and create value. It also aims to allow students to both build and understand the entrepreneurial mind-set and provide the ability to identify and create entrepreneurial opportunities through the creation, development and exploitation of new ideas, products and services, and/or the creation of new industries, infrastructures, and ways of doing business.

| Intended Learning Outcomes |  |  |  |
| :---: | :---: | :---: | :---: |
| Key skills for employability |  |  |  |
| KS1 Written, oral and media communication skills |  |  |  |
| KS2 Leadership, team working and networking skills |  |  |  |
| KS3 Opportunity, creativity and problem solving skills |  |  |  |
| KS4 Information technology skills and digital literacy |  |  |  |
| KS5 Information management skills |  |  |  |
| KS6 Research skills |  |  |  |
| KS7 Intercultural and sustainability skills |  |  |  |
| KS8 Career management skills |  |  |  |
| KS9 Learning to learn (managing personal and professional development, selfmanagement) |  |  |  |
| KS10 Numeracy |  |  |  |
| At the end of this module, students will be able to |  | Key Skills |  |
| 1 | Understand the main characteristics of the entrepreneurial mind-set, and be able to identify specific entrepreneurship practices and approaches | KS1 | KS6 |
|  |  | KS2 | KS8 |
|  |  | KS3 | KS9 |
| 2 | Apply entrepreneurial approaches to growth and problem solving | KS1 | KS5, KS6 |
|  |  | KS2 | KS7, KS8 |
|  |  | KS3 | KS9, KS10 |
| 3 | Utilise entrepreneurial practices and approaches to aid in the creation of ideas, products and/or services. | KS1 | KS6, KS7 |
|  |  | KS2, KS3 | KS8 |
|  |  | KS5 | KS9, KS10 |
| 4 | Critically evaluate and reflect up personal entrepreneurial skills and practices | KS1 | KS5, KS6 |
|  |  | KS2, KS3 | KS7, KS8 |
|  |  | KS4 | KS9, KS10 |
| Transferable skills and other attributes |  |  |  |
| Written skills, problem solving skills, information technology skills and digital literacy, research skills, learning to learn (managing personal and professional development, selfmanagement) and numeracy skills |  |  |  |


| Derogations |
| :--- |
| None |

## Assessment: <br> Indicative Assessment Tasks:

## Assignment 1 (Report) (25\%) (circa 750 words)

Students will be required to critically discuss the main characteristics of Entrepreneurship and its main applications.

## Assignment 2 (Report) (25\%) (circa 750 words)

Students will have to identify either a business idea, or growth plan for an existing business. They will provide a report/business plan highlighting the concepts and the ways in which entrepreneurial practices will take them forward

## Assignment 3 (Report) (50\%) (circa 1,500 words)

Students will be required to recap on the entrepreneurial mind-set, and types of entrepreneurship. They will critically review their own skills and highlight which type of entrepreneur they are, with a review of how they will utilise their specific skills and mind-set in their future career/business ventures.

| Assessment <br> number | Learning <br> Outcomes to <br> be met | Type of assessment | Weighting (\%) | Duration or <br> word count (or <br> equivalent if appropriate) |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 1 and 2 | Report | $25 \%$ | 750 words |
| 2 | 4 | Report | $25 \%$ | 750 words |
| 3 | 3 | Report | $50 \%$ | 1,500 words |

## Learning and Teaching Strategies:

The learning and teaching strategy will consist of formal lectures to present theory, principles and practices which will form the foundation of the learning outcomes. Students will be encouraged to interact and contribute as a means of developing critical skills. Tutorials will be activity based using real world case studies and live examples to apply the theory into practice and develop their decision making and evaluating skills. In addition, students will be encouraged to undertake self-directed study and further research on selected topics to acquire additional perspectives which will provide them with a deeper understanding of the topics covered.

## Syllabus outline:

Varieties of Entrepreneurship
Entrepreneurship Opportunities
Management of Entrepreneurial Practices
Planning and Thinking
Nascent Entrepreneurship and Intrapreneurship
Social and Public Entrepreneurship
Entrepreneurship Policy and Entrepreneurial Learning

## Indicative Bibliography:

## Essential reading

Nielsen, S L. Klyver, K. Evald, M R. \& Bager T. (2017) Entrepreneurship in Theory and Practice: Paradoxes in Play: Paradoxes in Play. ( $2^{\text {nd }}$ Ed) Edward Elgar Publishing

## Recommended (optional) reading

Baron R, \& Hmieleski, K. (2018) Essentials of Entrepreneurship, Changing the World One Idea at a Time (2 $2^{\text {nd }} E d$ ) Edward Elgar Publishing

Blundel,R. Lockett, N. \& Wang, C (2017) Exploring Entrepreneurship (2 ${ }^{\text {nd }}$ Edition) Sage Publications

Brown,T. (2019) Change by Design: How Design Thinking Transforms Organizations and Inspires Innovation New York: Harper Business

## Websites:

https://www.entrepreneur.com/
https://www.genglobal.org/
https://www.fsb.org.uk/

